



SMART SERVICE...SATISFIED CLIENTS

Mission Statement: Conroy Select Properties LLC will assist the Client in a successful and satisfying real estate transaction through careful research, constant communication, attention to detail, and smart negotiation.

In order to fulfill the mission statement, Conroy Select Properties LLC must:

- Understand the needs and wants of the Client by listening carefully
- Personalize the service to match those needs and wants
- Review the proposed strategy with the Client and come to a full agreement
- Understand the property market being targeted
- Provide useful and accurate information for each transaction
- Work diligently to attain the desired results in a timely fashion
- Execute the transaction with care and precision
- Interview the Client on the level of satisfaction after the transaction is complete
- Resolve any shortcomings to the Client's complete satisfaction
- Seek referrals from the Clients' relatives, friends, colleagues

Conroy Select Properties LLC will donate \$100.00 for each transaction closing to CHARITY.



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Careful research: the first meeting will help me determine your wants and needs, likes and dislikes, and your financial plan. Everything after that is conducted within those parameters, and will include such things as the history of the house to be purchased or sold, the neighboring properties, and other issues that may affect its value (updating, proposed new developments, schools, etc.).

Constant communication: buying or selling a house is typically the largest financial transaction for an individual during the course of the year. As a result, it is extremely important and something that should be given a special focus. In order for the process to be successful, both the Client and the agent should hold the transaction in the same regard. I will share the information concerning your transaction fully and immediately, and I am available at all times to discuss your ideas and concerns.

Attention to detail: there are many items to address and check in every real estate deal. In addition to the details of preparing your home for sale or searching for a new one, there is a great deal of paper work that needs to be done. Contracts and forms, which are legally-binding documents, are revised on a regular basis. I can help you understand what you are signing and why. Additionally, I have prepared several checklists to help you remember what to do and when.

Smart negotiation: My experience in real estate includes residential buyer & seller agency, residential renovation investments, residential leasing & management, commercial buyer & seller agency, commercial leasing & management, and commercial renovation & construction management. Exposure to all of these has afforded me a great deal of experience in representing my Client to get the best deal possible. The negotiation process is all about YOU, the Client, and getting YOU the most return for your money.